**Entrepreneurial Skills**

**Research skills**

* Research is an important skill in the planning, launch and ongoing running a business.
* You’ll have to research the market, your competitors and problems as they come up.
* Even research your employees and clients to ensure they’re a good fit for your business.
* Researching is both an art and a science, as there are practical rules to follow but also an instinctual element to success.
* Proper research can solve -- or prevent -- almost any common problem in the earliest courses of your business development

**Management skills**

TIME MANAGEMENT:

* a good entrepreneur must understand the true value of time, and must know how to manage it to get the most out of everything.
* It is important for an Entrepreneur to manage well between professional and personal life, and short and long term planning

EMPLOYEE MANAGEMENT:

* Entrepreneurs must have a keen sense of managing the employees working for them.
* hire the best possible candidate for the role
* assign tasks to employees

FINANCIAL MANAGEMENT:

* Finance is probably the most important aspect of your business
* needs to have exceptional command on the finances and needs to know how to earn, regulate, invest, and even save money.

CUSTOMERS MANAGEMENT:

* Finding the customers, making them happy, and then retaining them for years to come to develop a good loyal partnership with them

**Relationship skills**

* Establish good and strong relationships with all the people around you or that you will meet during your path.
* Be a good speaker and attentive listener
* Be polite, kind, and wear a smile
* Be optimistic, open-minded